



TAKE FIVE TO MEET CHAMBER MEMBER

Access Control Systems and Excel Security

What service/product do you provide? We are a full-service security source: office, home, or building security systems, card access systems, security camera systems, fire alarms, CCTV, safes, vaults, keys, automotive keys and key fobs, residential and commercial grade locks, doors, openers, and high security systems.

When did you start your business and why? We started our business in 2001. We opened Access Control Systems in Salina, we also took over the ownership of a longtime Salina business, Burgess Locksmith and Excel Security. Perry George had an extensive background in the locksmith and security fields in Oklahoma, and as a new Salina resident, both he and his wife, Salina native Sarah George, realized that Salina did not have a total security source. At that time, much of the community did not lock their doors. As time progressed, the need for both home and business security increased.

Anything else you would like the community to know?

Our businesses has been a part of the Salina community for 90 years!

- Access Control Systems is 30 years old
- Burgess Locksmith is over 90 years old
- Excel Security is over 20 years old

We also take a lot of pride in our staff and their professional development. Our staff attends yearly continuing education courses and certifications so that we can provide the highest quality of service to our customers.

- Jerry Ivey has 30 years experience
- Perry George has 55 years experience
- Jerry Finan has 10 years experience
- Cooper Brown has 8 years experience
- Joe Hay has 10 years experience
- Sarah George has 20 years experience
- Taylor Brown has 8 years experience

What is something that no one knows about you?

We were featured in National Geographic's Doomsday Preppers - Season 1 Episode 5. We were brought in to provide the security needs for luxury survival condos being built in a former missile silo.



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We built the security systems from the ground up at an unprecedented level! We believe in being prepared for future and protecting you and your family. We always strive to be at the forefront of security technology so that we can provide our customers with the best products and techniques to fit their needs.

Tell us a memorable experience that you have had in your business: 20+ years ago, we received a call requesting all the locks on a home to be rekeyed. Once Perry was on site, he asked the customer "moving in?" The customer replied "no, robbed". He went on to explain that he parked in long-term parking at an airport while on a trip. Someone broke into his car and stole his garage remote and insurance card. His neighbors reported a van backing in and out of his garage while he was away. This was when Perry realized the value of an alarm first, and security cameras second!

Why is being a Salina Area Chamber of Commerce member important?

We truly believe that getting "belly to belly", a quote from a very wise mentor, is the best way to learn, teach, and network. Networking with the Salina community is the best way for us to learn the security needs of Salina and the surrounding communities. The Salina Area Chamber provides opportunities for local business owners to get to know one another and build those connections.



Access Control Systems | 785-820-2831

www.accesscontrolsystems.org